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806 members < \$100



SEI 2007 Annual Report

Renewable Energy Education for a Sustainable Future



SEI's Mission

Solar Energy International (SEI) was founded in 1991 as a non-profit educational organization to help others to use renewable energy resources and natural building technologies through education and technical assistance.

SEI provides information, education and training to people who are shaping a sustainable future.

Charitable Programs

- Solar In the Schools (SIS)
- INVEST
- Native American Program
- International Trainings
- Scholarship Program

Solar Energy International is an educational non-profit Colorado corporation. SEI is recognized by the IRS as a tax-exempt charitable organization under section 501(c)3 of the Internal Revenue Code.

Renewable Energy Education Program

- Since 1991, over 6,900 people from all 50 states and 66 countries have attended SEI's REEP Program.
- In 2007 SEI offered 57 hands-on workshops and twelve online courses.
- 2,104 participants attended workshops and online courses in 2007, including 67 international students.



Solar Energy International is a nonprofit educational organization and an Equal Opportunity Institution and Employer. SEI is independent from any manufacturer, dealer, distributor, or any other renewable energy commercial enterprise.

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Renewable Energy Education Program

SEI's Renewable Energy Education Program (REEP) teaches the practical use of solar, wind and water power. Our workshops give individuals the knowledge and skills to design, install and maintain renewable energy systems and to build state-of-the-art solar homes that are efficient, practical and earth-friendly.

2007 REEP Workshops

- Advanced Photovoltaics
- Advanced PV Online
- Appropriate Technology for the Developing World
- Biodiesel Fuel
- Designing & Building Natural Homes
- Electric Vehicles
- Introduction to Renewable Energy
- Micro-Hydro Power
- Plaster for Natural Homes
- PV Design & Installation
- PV Design Online
- PV Lab Week
- RE for the Developing World
- RE for the Developing World - Hands-On
- Renewable Energy for Educators
- Residential Wind Power
- Solar & Radiant Heating Systems
- Solar Hot Water
- Solar Industry Seminar
- Solar Water Pumping
- Straw Bale Design & Construction
- Successful Solar Businesses
- Sustainable Home Design
- Sustainable Home Design Online
- Utility Interactive PV Systems
- Women's PV Design & Installation

SEI's Hands-on Training

Alumni of SEI's 2007 REEP Program gained hands-on experience in installations and lab exercises. REEP projects represent practical applications of the latest commercial technologies and products in PV, wind, solar thermal, micro-hydro, and sustainable building.

Guest Instructors & Industry Representatives

SEI instructors are leaders in their fields, offering the most up-to-date information in renewable energy technologies. In 2007, over 100 guest instructors and industry representatives presented in our workshops.

Workshops Were Offered in 18 Locations

- Austin, Texas
- Carbondale, Colorado
- Chiapas, Mexico
- Cleveland, Ohio
- Dúrika, Costa Rica
- Grass Valley, California
- Honolulu, Hawaii
- Lincroft, New Jersey
- Mastatal, Costa Rica
- Olivebridge, New York
- Paonia, Colorado
- Pittsboro, North Carolina
- Salt Lake City, Utah
- San Diego, California
- Santa Cruz, California
- Guemes Island, Washington
- Totogalpa, Nicaragua
- Tucson, Arizona



Other SEI 2007 Programs

SEI provided training and technical assistance to groups worldwide.

INVEST Program

SEI offers alumni an opportunity to participate in INVEST, International Volunteers in Environmentally Sustainable Technologies. SEI alumni apply to volunteer overseas with one of our partner organizations to help bring renewable energy technologies to communities in the developing world. Volunteers install PV systems on rural health centers, teach rural farmers about solar water pumping, install micro-hydro and wind systems to power rural communities, or help build sustainable houses--all this while meeting new people and experiencing new cultures.

In 2007 INVEST volunteers went to Thailand and Nicaragua.

INVEST volunteers help install a PV hybrid system with Burmese refugees in Thailand ▶



Scholarship Program

Traveling to the United States has become increasingly hard for our international students, due to visa requirements and the cost of airfare. We try to offset these costs for eligible developing country residents by offering tuition scholarships. People from over 50 countries have attended SEI workshops thanks to scholarships supported by our members. SEI also offers partial tuition scholarships to low-income participants from the United States and other industrialized nations.

In 2007 SEI offered 64 full and partial scholarships.

"SEI is like a benevolent juggernaut in the RE education and training field. SEI staff and fellow students have been a wealth of knowledge and resources. The scholarship assistance has made it possible for me to focus my energy on pursuing the training. It was an affirmation of the value of the path I was embarking on, and a welcome dose of encouragement to set me on my way. I am truly grateful for the SEI experience"

- Trang Donavon, 2007 Workshop participant

Astrea Essandoah from the African Islands of Seychelles building an electric car ▶



International & Native American Trainings

SEI responds to in-country opportunities and travels around the world training people in renewable energy technologies. The trainings focus on decision-makers, technicians, and end-users. Our hands-on approach helps people incorporate these technologies into their development projects in a sustainable way.

SEI teamed up with Honor the Earth, a Native American environmental advocacy group, to successfully conduct a PV installation and training on the Skull Valley Goshute reservation. Less than a year ago, the Skully Valley tribal members celebrated the successful defeat of a proposed nuclear waste storage facility on their reservation. The community feels the PV training, attended by Native Americans from four different tribes, is the beginning of a movement toward a new energy economy that focuses on sunlight and life rather than radiation and death.

Photovoltaic training on the Skull Valley Goshute reservation ▶



Other SEI 2007 Programs

SEI provided training and technical assistance to groups worldwide.

Solar In the Schools

SEI's Solar In the Schools Program (SIS) targets grades K-12 and focuses on experiential learning. The goal is to have students understand energy as it relates to all living things on the planet. SIS emphasizes critical thinking skills by

exploring energy choices, costs, and solutions within individual communities. In 2007, SEI presented in 18 schools throughout Colorado, teaching renewable energy to over 2600 students.

2007 Projects
SEI offered our first ever Renewable Energy for Educators workshop. This teacher training workshop was created to train middle school teachers to effectively implement energy efficiency and renewable energy curriculum into their classrooms. The workshop was attended by 22 teachers from across the country, most of whom have gone on to teach this crucial information in their areas, giving thousands of students exposure to a renewable energy future.



A student from Yampah High School in Glenwood Springs, Colorado learning about solar

SEI EcoCampus

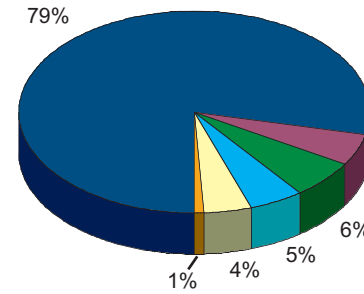
SEI continued construction of our renewable energy EcoCampus on seven acres of land in Paonia, Colorado. In 2007, the Residential Wind Power workshop participants installed an ARE 110 wind generator atop a 106 foot tall tilt-up tower.

This, in addition to our PV systems, will send us on our way to a 100% renewable office. The SEI Natural Building program contributed as well, with the participants working on a new straw bale shed and cob bench for the PV Lab Yard.

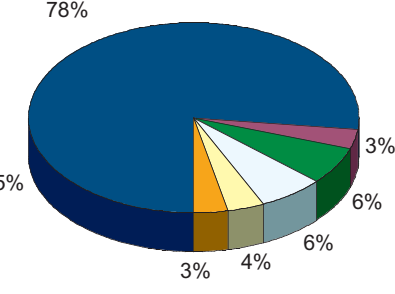


Financial Report Summary 2007

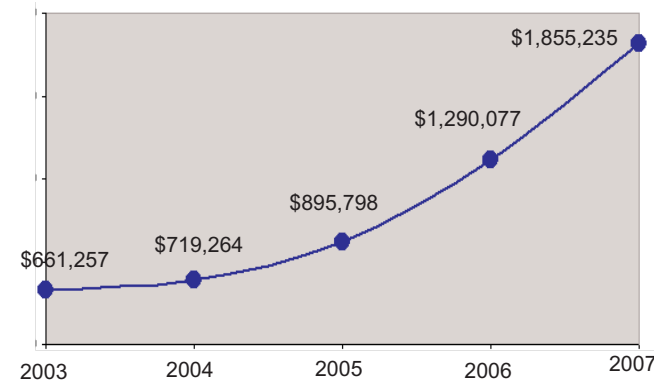
INCOME



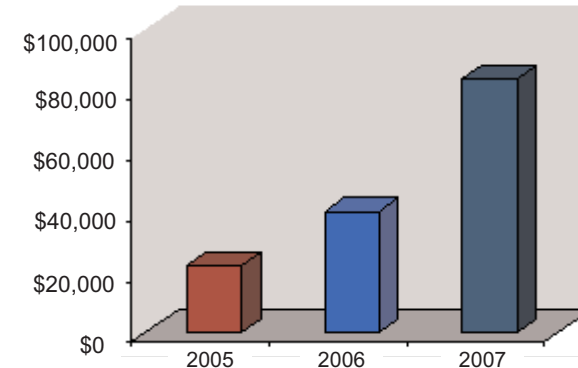
EXPENSES



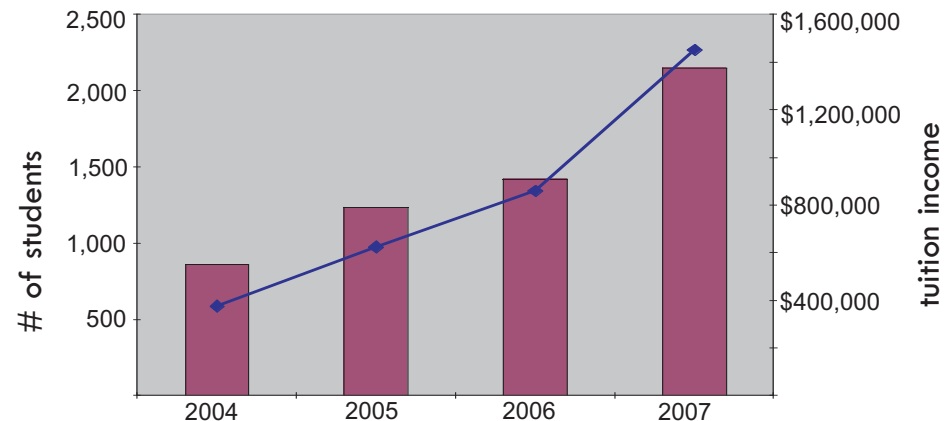
INCOME GROWTH 2003 - 2007



MEMBERSHIP GROWTH 2005 - 2007



TUITION GROWTH 2004 - 2007



| | INCOME | EXPENSES |
|---------------------------|--------------------|--------------------|
| EARNED INCOME | | |
| Workshops | \$1,459,895 | \$1,239,501 |
| Contract Teaching | \$ 92,816 | \$ 54,844 |
| Sales & Books | \$ 113,751 | \$ 102,794 |
| CONTRIBUTED INCOME | | |
| Memberships | \$ 83,333 | \$ 58,704 |
| Development | \$ 89,288 | \$ 101,510 |
| Admin & Overhead | \$ 16,152 | \$ 53,597 |
| Total | \$1,855,235 | \$1,610,950 |

| ASSETS | |
|---|------------------|
| Cash & Current Assets | \$161,521 |
| Fixed Assets (including land, building, equip.) | \$463,848 |
| Endowment | \$199,228 |
| Total Assets | \$824,597 |
| LIABILITIES | |
| Current | \$120,636 |
| Land Mortgage | \$222,298 |
| Total Equity | \$481,663 |
| Total Liabilities | \$824,597 |

■ # of students
◆ tuition income

A Look at 2007 in Photos



Showing off their homemade biodiesel



Electric Vehicle workshop participants with their converted car



A teacher learning about solar electricity in Renewable Energy for Educators



Installing a wind turbine on the Paonia ecocampus



Building a solar oven in the Renewable Energy for the Developing World workshop in Nicaragua



Wiring up modules in PV Lab Week



Getting hands dirty with natural plaster



Solar Hot Water workshop in California

