



SOLAR ENERGY INTERNATIONAL

Educate.
Engage.
Empower.

From all of us at Solar Energy International, thank you! With your help, 2018 has been a record year of growth and a huge step towards our vision of a world powered by renewable energy.

With your support, we've dared to ask big questions like how do we meaningfully train the solar PV workforce? Who can we partner with to make solar training more accessible worldwide? What is our role in addressing climate change?

Attached you'll find our 2018 Annual Report, where we celebrate the past year's successes while aiming to be transparent with you about how we operate. As you review, we hope you keep in mind that we're ramping up for the next three years by aiming to address these big questions.

Moving forward in 2019, we've set a goal to almost double our impact from that past 28 years by training 110,000 solar professionals by 2022. Over the next three years we'll continue to celebrate our successes with you and share our lessons learned.

Together, we can do great things. Thank so much for being a part of the SEI family!

Onwards,

Kathy Swartz, Executive Director





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2018 ANNUAL REPORT

We envision a world powered by renewable energy.

Our mission is to provide industry-leading technical training and expertise in renewable energy to empower people, communities, and businesses worldwide.

In 2018, we celebrate our successes educating, engaging, and empowering the next generation of solar professionals:

EDUCATE: Our technical training helps people launch new careers and grow their careers in solar.

**800 students
completed 13 hours**

of the first ever OSHA
solar-specific safety
training, totaling
10,000 contact hours.

**249,629
training hours
delivered to
5,000 students.**

\$37,000
in scholarships awarded
to **87** students from
9 countries.

ENGAGE: We collaborate on local and global solar projects towards a brighter, cleaner future.

**Latin America
Campus constructed
and opened in
Costa Rica**

42 people from 9 countries
received hands-on training
in first six months.

**997 students and
9 area teachers**

engaged in energy
education with our
Solar in Schools program.

**Middle East Campus
constructed and
opened in Oman**

127 people from 50
companies received hands-on
training in first six months.

EMPOWER: We train decision makers, technicians, and end-users to spark renewable energy adoption in their communities.

18,000

English and Spanish
speakers served by our newly
launched Alumni and
Career Center.

7,048

English and Spanish
speakers took Renewable
Energy 100, a free online
course by SEI.

Cultivated connection with
**400 industry
partners**
and businesses towards
Workforce Development.



HOW OUR WORK TRANSFORMS LIVES

MARTIN BYKOWSKY At age 35, Martin Bykowski had been working in the traditional power industry for more than twelve years, traveling the world as an electrical field service engineer at sites like

gas and coal power plants, oil refineries, and gas and chemical plants. Sensing stagnation in gas and coal, he was ready for a fresh start. "It made good economic sense to move towards the renewable energy industry--it's poised for growth over decades, and I have satisfaction knowing that I can dedicate my professional efforts towards climate change concerns," he said.

Martin earned certifications at SEI for Residential and Commercial Photovoltaic Systems and Battery-Based Photovoltaic Systems. "Course work was rigorous and tech heavy. We went deep into modules, inverters, combiners, configuration in-depth and in detail. Each lab set-up had many configurations from residential to utility-scale systems. What I got from SEI training is what I would have expected from a university or engineering school."

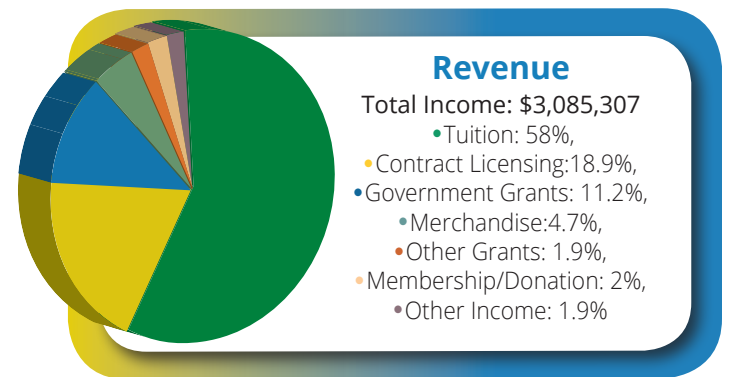
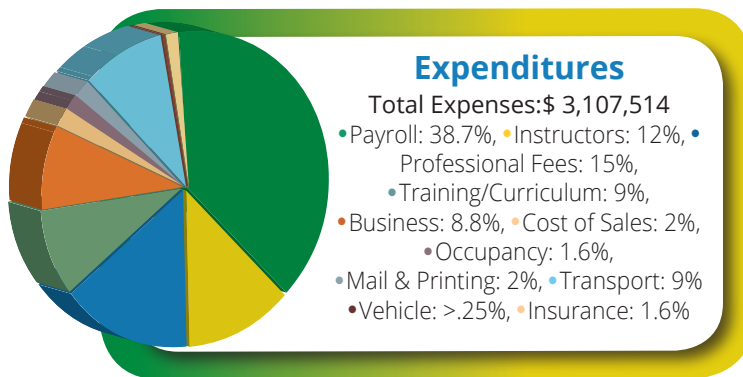
Within a month of completing his certification, Martin was hired with Strata Solar.



MARIE KILLS WARRIOR is an 2017/2018 alum of SEI. She's taken PV101, PV201L, PV202, and PV203. She works with Thunder Valley Community Development Corporation on the Pine Ridge Reservation

in South Dakota and was recently promoted to be Program Manager for their Workforce Development Initiative. As part of Thunder Valley's Workforce Program, Marie oversees a cohort of 16 individuals for a 10-month period. During this time, they learn construction, solar, and agricultural skills, and have an opportunity to participate in building energy efficient homes and installing PV systems on the reservation. She also is passionate about addressing emotion and social wellbeing of the participants, and addressing the cycle of historical trauma. In her free time, she participates in dramatic arts, poetry, fishing, and spending quality time with her family.

It doesn't take an advanced degree to get a well-paid, high-growth solar job. With our vision of a world powered by renewable energy in mind, we're proud to support individuals at every phase of life transition into a clean energy career that inspires them and builds the foundation for a clean energy transition for all of us.



WHERE WE WORK Since 1991, SEI has trained **70,000 alumni**, from **145 countries**, by more than **50 instructors**, with **745 years** combined solar industry experience, and delivered educational resources to **over 110,000 people**; for a world powered by renewable energy!

